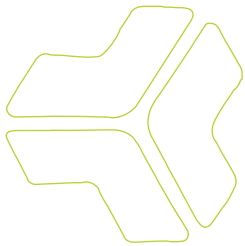


WHEN SUCCESS IS IMPERATIVE
MARCO DELIVERS

RIYADH

MOHAMMED M. AL-RASHID TRADING & CONTRACTING CO.





WELCOME

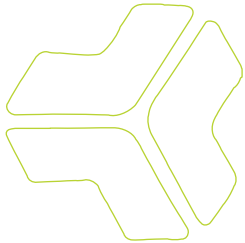
When the job is on the line, you need a contractor that you can trust to get the job done the right way, on time, and on budget.

We're MARCO, and we've been in the business of helping our clients create some of Saudi's most recognizable projects since 1982. We're a family company, and for us, contracting is more than just another business; it's a profession. Our team consists of some of the most passionate, committed professionals in the industry. And as one of Saudi Arabia's largest construction companies in the field of building contracting, we have the people, resources, and capabilities to make your next project a success.

This guide serves as an introduction to our work and our company. Of course, we can't fit everything into this short brochure, so if you have questions, or would like to learn more, please contact us at bdm@mrtc.com.sa or give us a call at +966 11 400 1199.







INTRODUCTION:

When success is imperative, MARCO delivers.

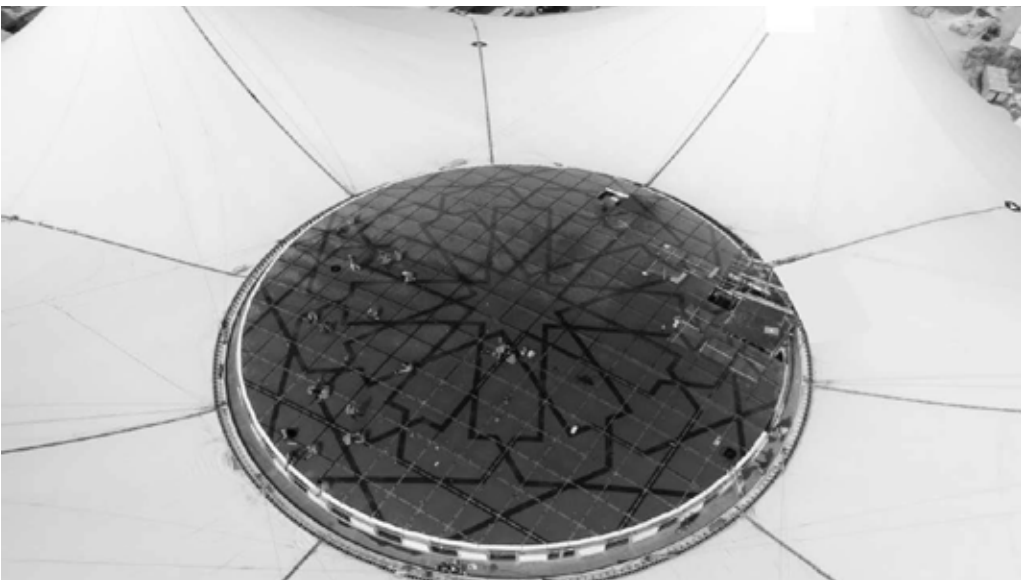
You're building the future of a nation, one meticulous blueprint, one support beam, and one hammered-in nail at a time. Perfection isn't just a goal, it's a way of life. And when you're operating at that top level, you need to know that someone is taking care of the details.

With more than 40 years of experience, the team at MARCO has the expertise to solve challenges, overcome obstacles, and get the job done. We've built a reputation for successfully completing each project to the highest expectation. We've built relationships with suppliers and sub-contractors, and we take care of our team.

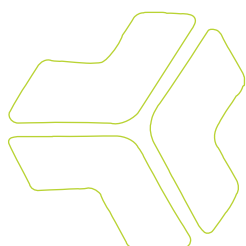
What that means for you is that your project is in good hands. We know how complicated it is to take a plan on paper and turn it into something your business can be proud of, and we know how important it is to make it happen on time and on budget.

Ready to learn more about what sets MARCO apart?









THE MARCO DIFFERENCE

As new infrastructure rises around us, there's no question that the Kingdom's 2030 Vision is coming to life in every corner of Saudi Arabia. When you're assembling the team to take your projects to new heights, here's what you can expect from partnering with MARCO:

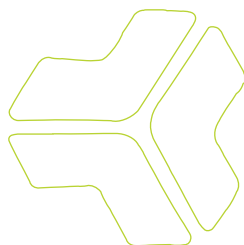
- A professional team with the education and experience dedicated to get your project completed the right way.
- Quick mobilization; our teams are ready and waiting to take on your next project, and with the best and brightest professionals from around the world joining the MARCO team, we're sure to have the right people to make your project a success.
- We'll study your project to the highest detail and identify risks and opportunities early and help you address them so you can have the control you need to deliver the project to the highest expectations.
- On-site leadership with the authority to solve problems and respond to challenges immediately. MARCO's senior leadership is always only a call away, day or night, for anything that does need their attention.

MARCO specializes in:

- Building Construction Hotels, Residential, and Commercial
- Industrial Facilities
- Infrastructure and Landscaping
- Fitout Hotels, Residential and Commercial

The quality of our work speaks for us. Some of our most recognizable projects include Diriyah Art Futures in the Diriyah historic district, the IMU Student Lobby and SAAC, and the KAFD Car Park, as well as the landscape at the King Abdullah Financial District in Riyadh, the General Auditing Building in Riyadh, and the Samhan Heritage Hotel at UNESCO site in Diriyah.





COMMITMENT TO EXCELLENCE

Your Project Comes First.

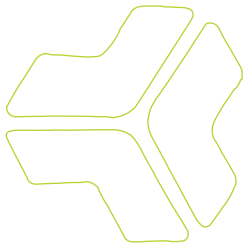
That shouldn't be a revolutionary idea, but we all know how often a dispute or other challenge can bring progress to a halt. And that's not acceptable. When we partner with a client to complete a project, completing that project becomes our top priority. Everything else is secondary.

When you work with MARCO, you're also getting an attention to detail and hands-on leadership that is second to none. And we're so committed to seeing through each project successfully that, if we don't think we're the right choice for your project, we won't take it on. It's that simple. You deserve the best team for your job, and if that's not us, we'll let you know.

MARCO relies on the latest technology and innovations to ensure real-time collaboration between teams, better communication, increased efficiency, and improved project outcomes. Improved technology also helps us to ensure the safety of our team, and any others who are at the work site.

We also make use of digital construction technology and processes to improve the planning, design and construction of buildings and infrastructure. This includes the integration of digital tools such as Building Information Modeling (BIM), virtual and augmented reality, 3D printing, drones, and IoT devices to streamline the construction process, increase efficiency, and reduce costs. We also use data analytics and AI to analyze and interpret data from construction sites, allowing for better informed decision making and better project outcomes.





COMMITMENT TO SAFETY

Our number one priority is the health and safety of everyone in and around our worksites.

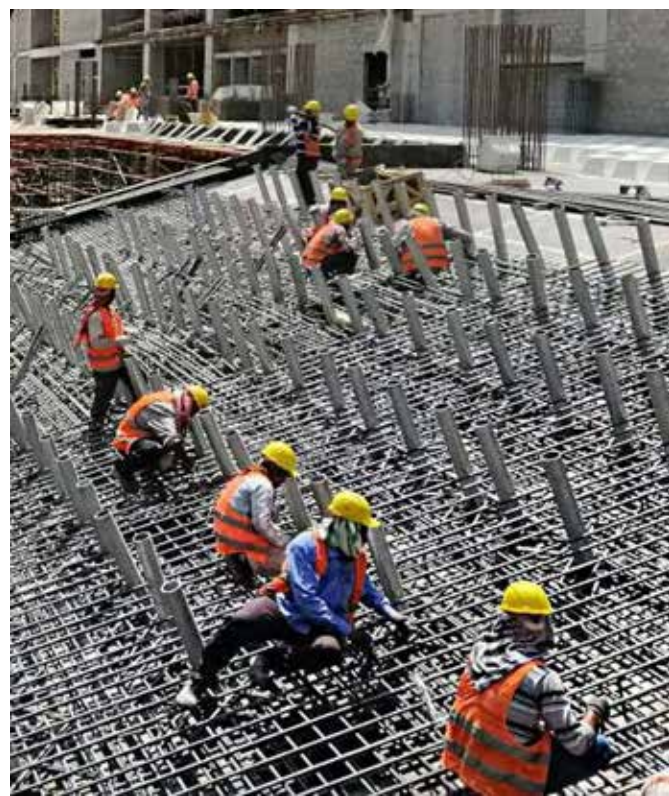
For our clients, this means that you can rest assured knowing that we're taking every precaution, from the highest management levels down through every level of the organization. For our team, this means they can show up to work every day knowing that they're going to go home safely that night.

We have eight Health and Safety Principles we follow to ensure worksite safety:

1. All injuries, occupational illnesses & environmental incidents are preventable
2. All operational exposures can be safeguarded
3. Safety & environmental assessment of all business processes is vital
4. Working safely is a condition of employment
5. Training all employees to work safely & environment friendly is essential
6. HSE Management audits are a must
7. Employee involvement is essential in all HSE issues
8. All deficiencies must be reported and corrected promptly.

Over the past five years, MARCO has had:

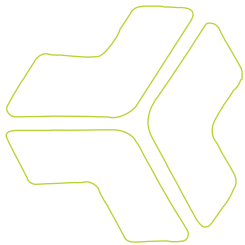
- Lost Time Incidents (LTI) = Zero





Our commitments are achieved through:

- Establishing and maintaining documented health, safety, and environmental management systems (EHSMS) that will meet the National Standards Labor Law (Royal Decree no. M/51, 27.09.2005), OSHA 1926 CFR, ISO 9001 and ISO 45001).
- Ensuring procedures, programs, and guidelines are in place to support EHSMS.
- Providing the necessary resources for the implementation of HSE management system.
- Communicating the company's HSE policy and objectives to relevant parties, including its employees and clients.



COMMITMENT TO SUSTAINABILITY

You're making Saudi a better place. So are we. Our commitment to sustainability is helping to create a greener Kingdom, one that our children's children can enjoy for decades to come.

Sustainability is no longer a luxury in the construction industry but rather an essential requirement for building communities that are energy-efficient, environmentally responsible, and socially equitable. As the world's population continues to grow, the need for sustainable development has become more pressing. Large construction companies, in particular, have a responsibility to ensure that their projects are sustainable, as they have a significant impact on the environment and communities.





At MARCO, we believe in the importance of promoting the improvement of construction sustainability in the Kingdom. Below are just some of the ways we put into practice at every project site.

Preserve the Current Worksite

With an erosion and sediment plan, a commitment to protecting or restoring the natural habitat, and a safe way to create banded areas and ensure clean up for any hazardous waste and materials, we'll leave the worksite in the same, or better, condition than we found it.

Preserve Resources

Water efficiency and smart energy systems are a recommended feature for all of our projects. We prioritize minimizing resource consumption with practices that include:

Waste Management

Any materials that can be reused or repurposed are either used in the project or distributed to a third party who can use them for another purpose. Spill protection materials are in place and organic waste is held in compost bins for use later in the project.

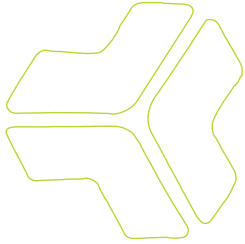
Compliance

We make sure that all of our work is in compliance with environmental legislation, regulations, and approvals.

Innovation

We encourage new ideas and innovations, both internally and with our supply chain, that will create sustainable value for our key stakeholders.





Ongoing Project,
Multi-purpose Buildings

KAFD PARCEL 3.01, 3.02 & 3.06 CAR PARKING, RETAIL, SUPERMARKET, CINEMA

The project calls for the design & build of 3 parcels 3.01, 3.02 & 3.06. Its main purpose is having additional 2,350 car park lots at KAFD, including roof recreational area, supermarket, retail, cinema, atrium.

1. Parcel 3.01

11 levels (4 basements & 7 floors) car parking offering 1,940 lots and offering spaces for retail, supermarket, cinemas & atrium.

2. Parcel 3.02 & 3.06 and roof of 3.11

5 levels car parking offering additional 410 lots and offering spaces for recreational area, gym, swimming pool, landscape & hardscape.

THE DETAILS

Owner: King Abdullah Financial District

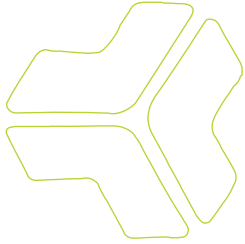
Consultant: Parsons

Location: King Abdullah Financial District Riyadh

Total Area: 160,300 M²







Ongoing Project,
Commercial & Hospitality
**MADINAH
GATE**

This turnkey project, when completed, will measure approximately 83,900 sqm in built-up space, including 2 basements and 20 floors.

Our work on Madinah Gate includes the construction of all commercial spaces, bus station, 325 hotel rooms to be operated by Double Tree Hilton, and a restaurant. The scope of this project is turnkey, including all civil, architectural, finishes, and MEP work, as well as the external hard landscaping.





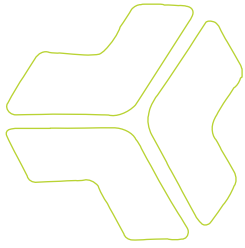
THE DETAILS

Owner: Madinah Gate Real Estate Development Co.

Consultant: Khatib & Alami

Location: Madinah

Built Up Area: 83,900 M²



Ongoing Project,
Heritage & Hospitality
**SAMHAN
HERITAGE
HOTEL**

The Hotel will be executed in Samhan District, Ad-Diriyah; on around 14,000 sqm lot which is located in the Buffer Zone of a UNESCO Site within a prestigious site in Riyadh.

Project calls for turnkey construction of heritage hotel, to be operated by Marriott composed of 13 buildings and a cluster of Mud houses of (Basement, Ground + 1); which includes 142 Hotel guest rooms, F&B outlets, Health Club and Spa facilities, Meeting facilities, Retail, Landscaping, Car Parking and a Mosque.

THE DETAILS

Owner: Diriyah Company

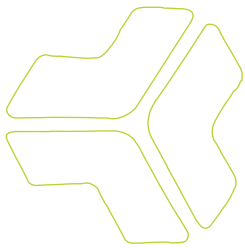
Consultant: Currie Brown

Location: Riyadh

Built Up Area: 31,200 M²







Ongoing Project,
Multi-purpose Buildings

IMAM SAUD UNIVERSITY - SUPPORTING ACADEMIC AREA AND CAR PARKING

The Supporting Academic Area and Car Parking consist of 8 rectangular buildings including 6 floors above ground level and 3 underground levels.

The underground levels provide parking spaces, while first 2 upper floors are designed for general purpose and the 4 remaining upper floors are designed to accommodate offices, administration areas, science labs, society rooms and halls.

The multi-story building has a gross area of 321,899 m² and is designed as a cohesive unit comprising eight distinct structures. These buildings seamlessly integrate with each other, connected by circulation areas that are enclosed by a single, unified facade.





Project comprises:

- 3 Basements
- 8 floors
- 4 Service Buildings
- 7 Office Buildings
- Skylights
- Auditoriums
- 3 floors Car parking (2190)

THE DETAILS

Owner: Ministry of Higher Education

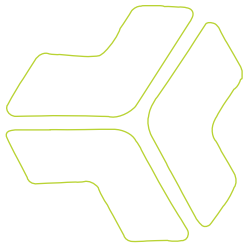
– Imam University

Consultant: TYP SA

Location: Riyadh

Built Up Area: 321,899 M²





**Delivered Project,
Fit -out Offices**

SAUDI INDUSTRIAL DEVELOPMENT FUND - HQ AT KAJD

**MARCO was asked to fit out
parcel 3.04 at the Saudi Industrial
Development Fund's headquarters,
including the architectural finishes
work, mechanical, electrical and
communication work. Over the
course of two phases, MARCO has
completed:**

- The demolition work, masonry work, metal work, and detailing with wood & plastics
- Thermal & moisture protection
- Fire suppression, Plumbing, HVAC, and Integrated Automation
- Communications and electrical systems, including electronic safety and security
- Furnishing the headquarters

The 32-story tower is divided into 4 major groups namely group A, group B, group C & group D based on the functions of the floors.





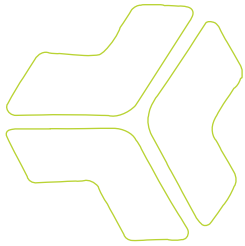
THE DETAILS

Owner: Saudi Industrial Development Fund - SIDF

Consultant: Q Design

Location: Riyadh

Built Up Area: 25,205 M²



**Delivered Project,
Unique Structure**

IMAM UNIVERSITY STUDENT LOBBY

The students' lobby in the Male Academic area is an artistically unique solid star-shaped building pentagon-shaped. Its 5 sides are partitioned into 5 main areas, with a central region and a garden that rises from the basement towards the upper floors, appearing dramatically illuminated by a translucent skylight.

This project was designed with PTFE fabric tensioned membrane-tensile structural roofing over a supporting frame, creating the substructure and superstructure for students to socialize and thrive in. The lobby includes space for extracurricular activities within the facility of auditorium, a main restaurant and café, gymnasium, theater, health club, shops and kiosks, exhibitions and events area & other services specially tailored for the students.





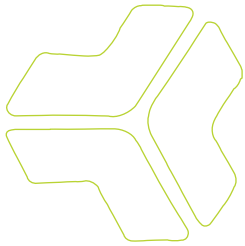
THE DETAILS

Owner: Ministry of Higher Education – Imam University

Consultant: TYP SA

Location: Riyadh

Built Up Area: 35,000 M²



**Delivered Project,
Landscaping**

WADI PUBLIC REALM AT KING ABDULLAH FINANCIAL DISTRICT

The King Abdullah Financial District is known for its commercial offices, event spaces, and fancy dine-in destinations. When the consultant for this project came to us, they needed landscaping that would be visually stunning and fit the look and feel of the KAFD, but at the same time be cost-effective and easy to maintain.

We completed the water features, pump rooms, irrigation, and drainage channel. We also added elevators and escalators, trellis, and landscaping. This created a more visually stunning space for both visitors and local residents to enjoy while traveling through one of Saudi Arabia's most popular business districts.





THE DETAILS

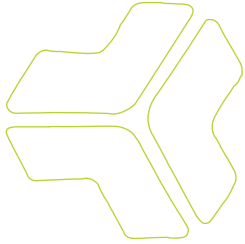
King Abdullah Financial District
(KAJD)

Consultant: Ashbelya Consulting
Engineering

Location: Riyadh

Built-Up Area: 34,500 M²





Delivered Project,
Industrial/ Modular

READY-BUILT FACTORIES IN SUDAIR & DAMMAM

MARCO grew its capabilities and gained experience in Industrial sector using modular and pre-engineering buildings after delivering three turnkey projects for MODON.

FIRST JOB

Project calls for the extension of the existing ISUZU Motors factory in Dammam using Steel Hanger system mainly over a total area of 79,000 m². The scope was an EPC turnkey, including asphaltting, irrigation, soft landscaping and lighting towers.

SECOND & THIRD JOB

MARCO was asked to deliver Ready Built Factory units for MODON's Industrial City in Sudair. This included pre-engineering buildings and a main factory area, built with Gable Steel Frame system. In the second job, MARCO delivered 20 units with a total area of 18,000 m² divided into 5 blocks.

While the third, included the delivery of 58 units, each with total area of 450m². The majority of these units were built in groups of 4, for an area of 1800 m².





THE DETAILS

Owner: MODON

Consultant: Gulf Consultant, JACOBS & JASARA

Location: SUDAIR & DAMMAM

Built-up Area: 123,100 m²

OUR TEAM



HAMAD ALYOUSEF
CEO

Hamad Binyousef is the CEO at MARCO, and has been in the construction industry for over 10 years. In his role at MARCO, he has lifted up the company portfolio of projects by securing contracts in new divisions of high-end fit-out, infrastructure projects and hospitality. He holds a bachelor's degree in Civil Engineering with a minor in Management from Institute of Technology Melbourne, Florida and completed TGM Transition to General Management INSEAD (Fontainebleau, Île-de-France, France).



RAYED AL-RASHID
Executive Chairman

Rayed Alrashid is the Executive Chairman of MARCO and has been leading the company's growth for the past 10 years. His expertise in project financing and budget controls has been instrumental in guiding the company safely through the turbulent eras in the construction industry. He started his career in 1994 in the Saudi Industrial Development Fund as an Assistant Project Manager where he managed the financing of a variety of industrial projects. He holds a bachelor's degree in Business Administration from King Saud University.



RASHID AL-RASHID
Managing Director

Rashid Alrashid is the Managing Director at MARCO, leading MARCO's growth strategy implementation and heading the Bid and Proposals Committee. He also served as General Manager for more than 13 years, successfully leading the company through the award and execution of several projects. Rashid holds a bachelor's degree in Chemical Engineering from the University of Colorado, Boulder and recently completed Harvard Business School OPM program.



NUNO FONSECA
Technical Director

Nuno has worked in the construction field for more than twenty-five years, working in Spain, Portugal, and Qatar before joining the MARCO team in 2019. He has the Lean Management Six Sigma green belt, and a Bachelor's of Science degree in Civil Engineering from ISE Lisbon. At MARCO, he is responsible for leading the head office engineering teams in all non-commercial technical affairs. This includes procurement, planning, cost control, billing, and EPC project management. He also leads various teams as a part of MARCO's goal of continuous improvement through operational objectives and improved efficiency.



EMAD ABDELJAWAD
Bidding and Business Development Director

Emad has been a member of the MARCO team since 2019, but has worked in engineering and contracting fields since 1993. As our bidding and business development director, he is responsible for meeting with new clients and ensuring an excellent client experience from the very first point of contact. Emad has a bachelor's degree in civil engineering from Al Balqaá Applied University and a diploma in Architectural Engineering from Wadi Al Seer College. Some of the recent highlights of his time at MARCO include the KAFD projects Landscaping and Fit-Out and the Diriyah Art Futures.



AHMED QASHOA
CFO

Ahmed Qashoa is MARCO's CFO, and has been a part of the MARCO team for eight years. With nearly 25 years of experience in finance, he brings a wealth of knowledge and expertise to his role, which includes overseeing the overall finance and accounting department operations, ensuring alignment with internal controls to provide effective and efficient operations, and supporting MARCO's current and future operations and growth through sound financial data and decision making.



AHMED ABD-RAUFE
Procurement and Contract Manager

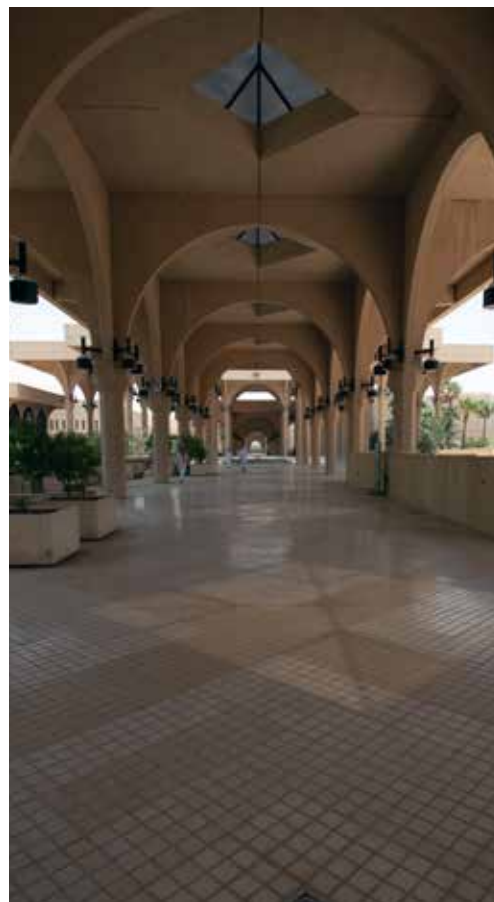
Ahmed Abd-Raufe is MARCO's Procurement & Contract manager. He has 20 years of experience in the construction field, and has a Bachelors of Science degree in Engineering and Architecture from the University of Alexandria in Egypt, and has completed further certification in project management, material technical training, and Contract All Risk Insurance courses. In his role, he is responsible for planning, evaluating, and procuring the construction materials needed for MARCO's projects.



ASSETS & CAPABILITIES

From hotels and universities to cultural centers, and car parks MARCO is at the forefront of growth and development in Saudi Arabia.

- More than 100 vehicles and buses
- 2,750 members including more than 250 engineers
- More than 1,000,000 m² BUA in 5 years
- 20 tower cranes
- More than 200 heavy equipment



Differentiators

When a successful project is imperative, there's no room for failure. When you work with MARCO, you get more than just another contractor, you get a hands-on approach and focused attention to every detail, so you can complete your project with competence and confidence.

Company Data

MARCO was established in 1982, and serves all of Saudi Arabia, with a focus on mega-projects and other large-scale construction. We employ more than 3,500 professionals and provide a safe, accessible, and amenable environment for all of the members of our workforce, as well as for others who visit or work at our worksites.

Past Performance

Over 42 years, MARCO has helped to promote growth and innovation by partnering with some of Saudi's biggest organizations to deliver more than 20 projects in the past 5 years.

Our past client list includes:

- Diriyah Company
- Misk (MBS non profit city)
- King Abdullah Fincial District
- Royal Commission for Riyadh
- Saudi Industrial Development Fund
- MODON
- GOSI
- General Auditing Bureau
- Ministry of Higher Education
- Saudi Electricity Company
- Ministry of Interior
- Knowledge Economic City
- National Development Fund



PUTTING PROJECTS FIRST

RIYADH

MOHAMMED M. AL-RASHID TRADING & CONTRACTING CO.

